

NORD/LB Credit ratings

	Moody's	Fitch Ratings	DBRS
Senior unsecured preferred debt with outlook	Baa2 / negative	A- / negative	A / positive
Deposits with outlook (long-term / short-term)	Baa2 / P-2 / negative	A- / F1	A / R-1 (low)
Counterparty Risk Rating / Derivate counterparty rating (long-term / short-term)	Baa2(cr) / P-2(cr)	A-(dcr) / -	-
Senior unsecured non-preferred debt with outlook	Ba1 / negative	A- / negative	A (low), positive
Subordinate / Tier 2	B1	BB-	BBB (high)
Intrinsic financial strength ¹	ba3	bb	BBB (low)
Tier 1	Caa1 (hyb)	-	-
Public-Sector / Mortgage / Aircraft Pfandbriefe	Aa1 / Aa1 / A3	-	-

¹ Adjusted Baseline Credit Assessment / Viability Rating / Intrinsic Assessment

NORD/LB sustainability ratings

	oekom research	MSCI	Sustainalytics
Corporate Ranking	C+ Prime	A	64 of 100 points
imug			
Sustainability Rating	Neutral CCC		
Public-Sector Pfandbriefe	Positive BBB		
Mortgage Pfandbriefe	Positive BB		
Shipping Pfandbriefe	Positive B		

NORD/LB

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Facts & Figures

Income Statement (in € million)	1 Jan – 30 Jun 2018	1 Jan – 30 Jun 2017 ¹
Net interest income	618	731
Net commission income	28	68
Profit / loss from financial assets at fair value	-36	193
Risk provisioning	-31	-437
Disposal profit / loss from financial assets not measured at fair value	30	451
Profit / loss from hedge accounting	-12	13
Profit / loss from shares in companies	11	2
Profit / loss from investments accounted for using the equity method	11	27
Administrative expenses	531	588
Other operating profit / loss	-20	8
Earnings before reorganisation and taxes	68	468
Restructuring result	14	-4
Reorganisation expenses	30	13
Earnings before taxes	52	451
Income taxes	-2	149
Consolidated profit	54	302

Key figures (in %)	30 Jun 2018	31. Dec 2017 ¹
Cost-Income-Ratio (CIR)	85.6	51.4
Return-on-Equity (RoE)	1.9	3.4
Leverage Ratio	3.5	3.6
Liquidity Coverage Rate (LCR)	173	205
Non Performing Loans (NPLs) Ratio	4.0	4.7

Balance sheet figures (in million €)	30 Jun 2018	31. Dec 2017 ¹
Total assets	158 683	163 838
Financial assets at amortised costs	118 340	121 218
Financial liabilities at amortised cost	134 903	138 848
Equity (balance sheet)	5 918	6 193

¹ Previous year figures were adjusted, see Interim Report as at 30 June 2018, Note (2)

// Decline in **net interest income** due to decreasing average asset levels and persistently low interest-rates

// **Net commission income:** Increased payments for guarantee premiums

// **Profit / loss from financial assets at fair value:** High positive interest-rate effects in 2017

// **Risk provisioning:** Less allocations necessary due to better market conditions in merchant shipping and more reversals due to higher market values

// **Disposal profit / loss from financial assets that are not measured at fair value through profit or loss:** Significantly lower profits from the sale of promissory notes compared to previous year's period

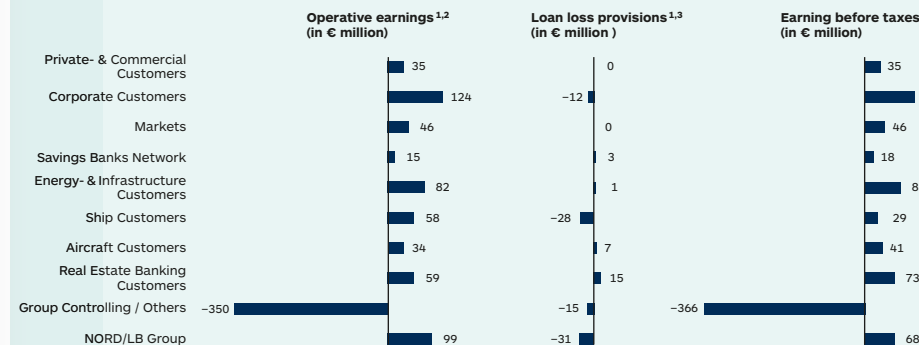
// **Administrative expenses:** Expenses for experts and consultants decline, as well as expenses for IT and communication services and staff

// **Other operating profit / loss** is influenced in particular by the annual contribution of the bank levy (€56m) in 2018

// **Restructuring result:** Primarily contain gains from the reversal of restructuring provisions related to the transformation programme

// **Reorganisation expenses:** Especially characterized by measures to secure the bank's future and competitiveness. These expenses have to be separately accounted for and are extraordinary one-off effects

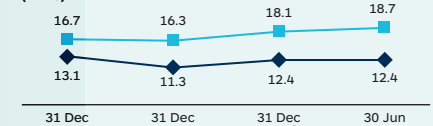
Profitability NORD/LB Group ■ 1 Jan – 30 Jun 2018



¹ Minor differences might occur in the reproduction of mathematical operations
² Earnings before loan loss provisions, restructuring expenses/reorganisation expenses and taxes
³ Risk result (excluding fair-value discount)
⁴ Earnings before restructuring expenses/reorganisation expenses and taxes
⁵ Comparable to the same previous year's period (IFRS 9 – IAS 39)

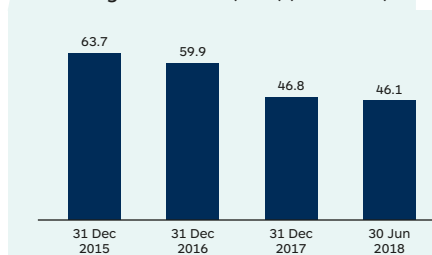
// Consolidated profit before taxes with €52m as at 30 June 2018
 // The previous year was impacted by profits from sale of promissory notes and amounted to €451m before taxes

Capital ratios (transitional) (in %) ■ CET1¹ ■ TC²

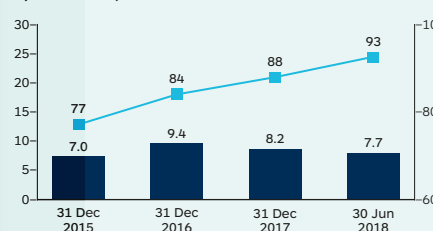


SREP minimum requirements (P2R) CET1¹ since 1 Jan 2018: 9.54%
 SREP minimum requirements (P2R) TC² since 1 Jan 2018: 13.04%
¹ CET1 – Common Equity Tier 1
² TC – Total Capital
³ Figures were adjusted

Risk-weighted assets (RWA) (in billion €)

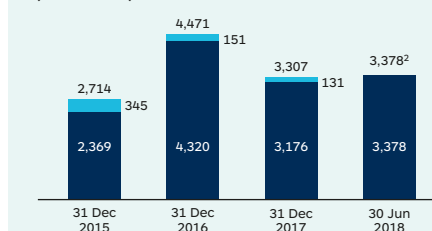


NPL ship portfolio¹ (in € billion) ■ NPL-Exposure ■ Core Coverage Ratio² in %



¹ The chart may include minor differences that occur in the reproduction of mathematical operations
² Core Coverage Ratio of market values and loan loss provisions

Loan loss provisions for shipping¹ (balance sheet) (in € billion)



¹ The chart may include minor differences that occur in the reproduction of mathematical operations
² Loan loss provisions for defaulted loans only. (According to IFRS 9 loan loss provisions derive from loan loss provisions before fair value (identical to financial statements under GCC/HGB) and the additional fair-value discount.

// Administrative expenses fell by 10% // Reduction of shipping portfolio on track // Stable capital ratios
 // NORD/LB Group's non-performing loans (NPL) ratio fell from 4.7% (as at 31 Dec 2017) to 4.0% (as at 30 June 2018)